



REAL ESTATE

Munsch Hardt has one of the largest real estate groups in the Southwest with over 25 lawyers in Dallas, Houston and Austin, Texas who are experienced in all aspects of real estate. We represent owners, developers, investors and lenders in sophisticated and innovative real estate transactions including acquisitions and dispositions; development and construction; leasing; lending and finance; partnerships, joint ventures and funds; land use and entitlements; environmental; insurance; telecommunications and ancillary services. Our clients include national real estate companies, Real Estate Investment Trusts (REITs), pension funds and pension fund advisors, private equity funds, Texas based real estate developers and investors, property management companies, real estate subsidiaries of major financial institutions, foreign investors, and various individuals and corporations. While many of the transactions we work on involve projects located in Texas, a significant portion of our work involves projects located in other parts of the United States as well as regions outside the United States such as Europe, Mexico, South America and the Caribbean (using local counsel through the TAGLaw network or other relationships where appropriate).

In addition, during the early 1990's we became a nationwide leader in the acquisition and resolution of large multistate portfolios of distressed loans and real estate from governmental entities and financial institutions on behalf of real estate investors, investment banks and foreign investors. These transactions are beginning to occur again and our real estate attorneys have the experience necessary to help our clients capitalize on such opportunities. And, when needed, our [Insolvency, Restructuring & Creditors' Rights](#) group has a national reputation for handling complex real estate restructuring and workouts.

Munsch Hardt real estate attorneys bring a practical, efficient, common sense approach to transactions. Yes, we come from top law schools and have impressive credentials — but we realize our job is not only to provide high quality handling of sophisticated legal issues — our ultimate goal is to do everything we can to help you successfully consummate your real estate transaction and achieve your business objectives. By spending the necessary time up front to understand your business and motivations, we are able to focus on what really matters to you and cut to the bottom line quicker in negotiations. We never lose sight of your desired business goal. This is the added value that we seek to bring to every transaction.

Munsch Hardt real estate attorneys are cost-effective. Since we are Texas based and do not have the cost structure associated with offices on the coasts or in any foreign countries, we are able to offer our clients billing rates significantly lower than real estate lawyers at national and international law firms. Yet, with over 25 real estate lawyers and a number of paralegals, our Real Estate group is larger than the Texas offices of most national and international law firms. We have the depth and experience to handle, at a reasonable cost, projects of almost any size and complexity.

Munsch Hardt real estate lawyers are involved and hold leadership positions in The Real Estate Council (TREC), NAOIP, Urban Land Institute (ULI), CREW Network and other real estate industry groups.

For more information on Munsch Hardt's [Real Estate](#) group, contact [M'Lou Patton Bell](#) and [Robert J. Kleeman](#).