



October 10, 2008



TREC Provider # 0127

1:30-4:30 PM

Legal Issues Facing Commercial Brokers

Taught by a premiere, nationally recognized instructor:

Marcie Roggow ABR/M, CCIM, CRB, CRS, DREI, GRI



Regularly the Commercial Brokers have thought the disclosure and agency laws of their states don't apply to them. Several states have listened, and have eliminated the need for Agency Disclosure in a commercial transaction except for in a few instances. However, in the grand scheme of things one factor remains clear...commercial real estate agents stand the same chance, if not even a greater chance, of getting sued as a residential agent. Because there are not typically property disclosure forms for the commercial transaction, who is responsible for the disclosure issues that go with the property? And do you REALLY know who you are representing in the transaction? Marcie Roggow, CCIM, will present current law cases demonstrating how important it is in today's litigious society to protect yourself and your client through key risk management techniques! **(TREC Approval Pending for 3 hrs MCE)**

Licensed since 1972, Marcie has worked in all facets of the real estate profession: broker-owner, developer and educator. Through NAR, her concentration has been in the political affairs, license law and risk management committees. Her training efforts concentrate on the same topics. Needless to say, she is a highly valued instructor for the Austin Board of REALTORS®.

Course Registration Policy: Register online at www.abor.com, by phone 512/454/7636 or by fax at 512/454-1730. Registration fee is \$40/primary ABoR members & \$55 all other registrants.. **Cancellations** must be received at least 24 hours in advance for a full refund. There is a \$25 cancellation fee for any cancellations received after that.

**\$40 primary ABOR Members
\$55 non-primary members**

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