

## **CREW Network**

### *Advancing the success of women in commercial real estate*

CREW Network exists to advance the success of women in commercial real estate and is the professional association of choice for the most successful women in this industry.

CREW Network represents a well-educated and experienced group of 6,000 professionals, with international membership that includes all disciplines of commercial real estate – every expert required to “do the deal”.

- CREW Network members represent every aspect of the commercial real estate industry, including law, leasing, brokerage, property management, finance, acquisitions, and engineering.
- More than 63 percent of members are Presidents, CEOs, Partners, or Senior Managers of their firms.
- 76 percent report making decisions on hiring outside vendors or contractors.
- CREW Network members have an average of 14 years of experience in the commercial real estate industry.
- Median income reported: in excess of \$100,000 per year.
- Average income reported: \$125,800 per year.
- Nearly 90 percent hold college or graduate degrees.
- More than 75 percent have received or given a referral from or to another member.
- Nearly 50 percent report having conducted a commercial real estate transaction with another member.

CREW Network WORKS by giving members the tools they need to be successful personally and professionally.

- CREW Network helps members excel in the commercial real estate industry by providing networking, business development opportunities, and informative educational sessions.
- CREW Network provides the services and tools members need to advance their businesses and careers, including
  - National and international business development resources
  - Leadership training
  - Informative educational sessions
  - Career opportunities
- Each of CREW Network’s 56 chapters offers its own unique structure and framework, which allow it to meet the needs of its individual members and marketplace.