



CREW Austin Quarterly Newsletter

January 2007 ~ 1st Quarter

Volume 4 Issue 1

Dear Amy,

This is a communication of the Commercial Real Estate Women (CREW Austin). In this issue you will learn about CREW Austin activities. Our members are encouraged to submit information to our [administrator](#) for the next publication.

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President's Message



Thanks to many of our CREW Austin members, the 2007 Strategic Planning Session held November 28, 2006, was an informative and constructive beginning for our 2007 membership year.

We began with a brief game to get acquainted called, "If you knew me you would know that" which proved to be both fun and educational about our members. This get acquainted game was later topped by the game at our holiday party in which we learned even more fun facts about our members (and we probably all now have a copy of the 1981 Playboy magazine). I should also go on record as stating that my own "Miss Austin" title for 1970 was truly by default, although the UT scholarship money was most sincerely appreciated.

At the session following a viewing of the CREW Careers program DVD we broke into three constructive work groups to discuss our three major goals:

1. Goal #1 Increase Resources
2. Goal #2 Strengthen & Communicate Value
3. Goal #3 Increase Visibility

What Men Don't Tell Women About Business



On February 15th, 2007 CREW Austin will present an evening networking social featuring "What Men Don't Tell Women About Business". This is an incredible presentation delivered by "Alpha Male" [Christopher V. Flett](#), a successful entrepreneur, business development expert and coach specializing in working with professional women. We should also mention that Chris is very funny - and while he is pure "Alpha Male" he is also surprisingly well mannered. (His mother raised him right.)

What Men Don't Tell Women About Business is an engaging, entertaining, informative and authentic presentation made by an alpha male about the conversations men have about women in business. For the first time, women will find out the content of what the male discussions

There was an overwhelming response from all the attendees and breakout groups that not only should we create and participate in our first CREW Careers program in 2007, but it was felt our participation could contribute to all of our goals and would therefore require 100% support from all our members. See the article below about CREW Careers and the volunteer opportunities.

If you cannot tell, we are EXCITED about the opportunities ahead in 2007, and we hope you and your companies will be involved with our CREW Careers birth year!

Thank you,
Nicki Tyler
President 2007

CREW Careers: Building Opportunities

This program is a hands-on classroom designed to open the eyes of teenage girls to the many career opportunities available to them in the commercial real estate industry. CREW Network chapters present programs locally as either a one-day or multi-week course, using one or more local real estate projects to illustrate all types of careers opportunities available in the commercial real estate industry. These programs are delivered in cooperation with a local girl's group such as Girls Inc. or Girl Scouts.



CREW Austin has elected to participate in CREW Careers and now has a cause that directly supports our own philanthropic mission of helping women and girls achieve self confidence and economic self sufficiency. We not only have CREW National support in creating the program for us, but with this program there are opportunities for our Chapter to gain recognition, financial partners, and branding. With CREW Careers we would be:

- Giving Back – to the people, community and industry that made us successful
- Creating – opportunities for women and girls to achieve economic and professional success
- Leading – the commercial real estate industry in supporting education and programs that advance the success of women and girls

We look forward to sharing our enthusiasm for the program and ask that you mark your calendar for **Saturday, April 28, 2007**, as that is the day our program is scheduled with our partner, Girl Scouts. It will only come to fruition if you get involved NOW as there is much preparation to make this a successful program. Contact either [Lenora Dubose](#) (Community Service Chair) or [M'Lou Bell](#) (Crew Careers Chair) to volunteer for the following committees for CREW Careers:

1. Curriculum and Speaker Selection
2. Meals and Transportation

are at the water cooler, in the boardroom, and in the locker room – and what happens before they get into the room and after they leave.

[More info and how to register...](#)

Quick Links...

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3. Budget and Funding Partners
4. Media and Public Relations

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Welcome New Members



Please welcome the following new members:

- Julie Echols of Opus Management (Development)
- Jaclyn Fitts of CB Richard Ellis (Asset Management)
- Carrie Holt of CarDen Asset Management (Property Management)
- Mary Alice Kaspar of Columbus Communications (Advertising)
- Nina Martin of Commercial Property Consultants (Brokerage)
- Kathy Mayfield of Capital Certified Development (Finance)
- Amanda Scheick of Russo Commercial (Property Leasing)

[Visit membership directory for contact info...](#)

Membership Directory

The CREW Austin Membership Directory is available at our [website](#) and you don't need a username and password any longer to access information.

Take a moment to view the "Membership Directory" online that features contact info, discipline, committee assignments and photo's.

SPECIAL REQUEST: Members should send us your photo (headshot preferred) and we will upload it to the online directory.

[Membership Directory](#)

CREW Members Invited to Reception 1/24/07

LIVE OAK CAPITAL INVITES CREW MEMBERS to 2007 Kick-Off Reception to be held Jan 24th, 2007 at Scholz Garden. Live Oak Capital (host of the event) was at the CREW National Convention in Atlanta and they are hosting a happy hour the night before the Angelou event in Austin. This is a great networking opportunity for our members and good business relations for our chapters as well.

[Click here for more info and to register.](#)

Job Opportunity

Daniel B. Stephens & Associates (DBS&A) and CREW Austin Member is seeking an Engineer in the Austin or Lubbock

office. The ideal candidate will have 1 or more years of progressively responsible environmental remediation experience at LPST and Superfund sites, including direct experience in RI/FS, RD/RA and the construction and operation of soil and groundwater remediation systems. Candidates must have the capability to earn PE licensure in Texas. A Master of Science in environmental, chemical, or civil engineering is preferred, however, candidates with a BS degree and relevant experience will be considered. Proven ability to successfully design and manage projects, build and work on teams, and successfully market services is required.

DBS&A offers challenging work, opportunities for professional development, and a competitive compensation and benefits package. For immediate consideration, please contact [Barbara Roeling](#) at 512/821-2765, or at

CREW Member Assists with Internship

In March 2006, CREW Austin invited members of the Texas A&M GREW (Graduate Real Estate Women) to attend our monthly luncheon. Each girl



was assigned a mentor during the event. Debbie Cole of Greater Texas Landscape was assigned to one of the visiting young ladies, Emily Dale. As a result of their relationship, Debbie was able to find an internship for Emily at Live Oak. Letter below from Emily to Debbie:

"My internship was FANTASTIC! Thank you for putting me in touch with Rob at Live Oak . I learned so much from everyone in the company and had a great time working with them. I also fell in love with Austin over the summer, and I cannot wait to move there permanently. Thanks again, Emily"

CREW Network Winter Council

Attn Delegates and Chapter Leaders:

Register today to attend the 2007 CREW Network Winter Meeting in Philadelphia, PA, February 8-10

[Registration Deadline 1/29/07](#)

St Louise House Donations

Dear CREW Austin,

I want to thank you and the members of CREW for your very generous support of SLH families at Christmas. I cannot adequately express how grateful our families were to receive your gifts. As you probably know , Christmas can be a very difficult time for families who have been split apart by domestic violence or homelessness. Please know that the generosity of CREW helped eased that pain for all SLH families this Christmas.

*Thank you, again. You provided a wonderful gift to 10
homeless families with children.*

*Take care and stay well!
Sharon of St Louise House*

Save the Date TX/LA Connection 4/12-4/13

The CREW TX/LA Connection will be held on April 12 & 13th, 2007 at the Omni Downtown Austin. We expect 150+ CREW members from Texas and Louisiana Chapters to participate. More details coming soon!

Welcome to New Family Member

CREW Member, Kathy Burrell of Bank of America, is the proud mother of her first child:



Dawson Alexander Burrell
Born: Dec 29th
Time: 7:45 am
Weight: 8 lbs 3 oz
Length: 20 inches

"Baby, Daddy and I are at home and settling in well. Dawson thus far has proven to be a good baby who cries only when he is hungry and needs to be changed. I am still trying to adjust to the 2 hour feeding schedule and the limited sleep that I am currently operating on. Will return to work on February 27th."

**CREW AUSTIN IS A PROUD MEMBER OF THE GREATER
AUSTIN CHAMBER OF COMMERCE.**

email: crewaustin@austin.rr.com
phone: 512-554-1763
web: <http://www.crewaustin.com/web112/default.asp>

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CREW Austin | 3209 Blue Ridge Dr | Cedar Park | TX | 78613