



Referrals, Relationships, Rewards

E-letter

February 2008

This is a communication of the Commercial Real Estate Women (CREW Austin). In this issue you will learn about CREW Austin activities. Our members are encouraged to submit information to our [administrator](#) for the next publication.

in this issue

- From the 2008 CREW Austin President
- Jane Snoddy Smith
CREW Network President Elect
- 7 Key Ingredients to Success 2/21/08
- CREW Connection New Orleans 4/3-4/4
- Members On The Move
- CREW New Members
- Get to Know Our Members! Angela Benschneider
- Upcoming Events
- Office Space Needed
- White House Internship

From the 2008 CREW Austin President



Kathy Carr, Frescale

I get the question all the time what is CREW Austin?

CREW Austin is the region's premier business organization dedicated to the advancement of women in commercial real estate. Members of our organization represent almost every discipline within the industry and have connections in 65 major markets across North America through our exclusive network. Our professionals represent an elite group of professionals dedicated to forwarding one another and the industry.

CREW Austin supports the careers of its members through its delivery of educational and professional development programs, business networking forums and more. Additionally, our organization is working to increase diversity within the industry by bringing awareness to all girls and women about the lucrative commercial real estate careers available to them. We're able to extend our message by partnering with CREW Network on the University Outreach Initiative, through the CareerZone site

Quick Links...

[Calendar of Events](#)

[Career Center](#)

[Membership Requirements](#)

[Who is CREW Austin?](#)

[Leadership](#)

[Photo Gallery](#)

FRIENDS of CREW
(click on logo to
visit website)



stewart



and with the CREW Careers: Building Opportunities program.

Whether you're looking for the right team to work with on your next commercial real estate project, or the right organization to advance your business or career, look to CREW Austin.

Jane Snoddy Smith **CREW Network President Elect**

Our very own Jane Snoddy Smith (Fulbright & Jaworski LLP partner) was named national president- elect of the Commercial Real Estate Women Network.



Smith is a partner in the Austin office of Fulbright & Jaworski. She oversees the firm's retail industry group. She represents banking institutions, real estate investment trusts, health care institutions, national insurance companies, pension fund advisors, national real estate developers and department store retailers as part of Fulbright's commercial real estate practice.

Smith is a long time CREW member and served as the CREW Austin chapter president in 2005. Smith has served many roles in CREW Network, as a 2007 board member, the 2006 chair of the Recognition Committee, and a member of the Network Programs Committee for the organization's 2005 convention in Seattle.

7 Key Ingredients to Success 2/21/08



CREW Austin presents [Lorin Beller Blake of Big Fish Nation](#) on Thursday February 21st from 5:30 PM-7:30 PM at the Austin Woman's Club.

Women are breaking trends in significant ways in the 21st century. Specifically, women business owners, we are seeing ourselves as having more power than ever before. And that has us creating substantial results. So find out what these women have in common that are growing significant successful businesses, have time to spend with family, and also take care of ourselves and have fun along the way! This CREW meeting will be sure to inspire you, motivate and hopefully even have you see more of your power to have it all.

Registration deadline is February 18, 2008 @ 5:00 pm.

Cost is \$40 for Members and \$50 for guests/non-members.

[ATC Associates](#)

[Capital CDC](#)

[IRR Austin](#)

[Jackson Walker LLP](#)

[Loomis Austin](#)

[Munsch, Hardt, Kopf, Harr
PC](#)

Join our mailing list!

[Click here for more info & to register](#)



LAISSEZ LES BON TEMPS ROULER

For those of you who may be unfamiliar with this revered New Orleans proverb, it simply means - let the good times roll! And that is exactly what New Orleans CREW has planned for the 2008 CREW Connects conference on April 3 & 4, 2008, in the Big Easy.

Our conference theme this year is CREW Connects to the Future. Participating chapters will focus on the future of their specific market areas and the effect of the national/local economy in those markets.

So, if you have not already done so, mark your calendars for **April 3 & 4, 2008**, and visit the CREW Connects page on our website at www.neworleanscrew.org to register for a great conference and a memorable experience in the Crescent City!

We look forward to seeing all of you in April.

Glenda Barras
President
New Orleans CREW

Members On The Move

Amy Cooper has been promoted to Vice President & Business Development Officer at **Lehman Brothers** for the for the Austin market.

Kay Taylor, Esquire has started her own firm and can be reached at **Kay Taylor Law** or kay.taylor@kaytaylorlaw.com.

Faith Zimmerman can be located at **Trinity Title of Texas, LLC** as Vice President. She can be contacted at FZimmerman@trinitytitletx.com.

Janet McQuaid has moved to **Smith Robertson LLP** on 6th Street and she can be reached at jmcquaid@smith-robertson.com.

Janna Paulson of PPDS (formerly Peel Paulson Design Studio) is pleased to announce the addition of Becky Blackhall, RID, IIDA. She will serve as Project Designer and brings four years experience. In addition, Stephanie Morgan Clarke, RID, IIDA has joined PPDS. She will serve

as Project Designer and brings nine years experience.

Congratulations to all these ladies to advancing themselves in their careers the CREW way!

CREW New Members

The following are new members approved by the board of directors in December and January:

- **Mary Avent** of LandAmerica Commercial Services
- **Peggy Detlefsen** of Fugro Consultants (Affiliate Member)
- **Lisa Kelly** of Equity Secured Capital (Affiliate Member)
- **Terri Nassour** of LandAmerica Commercial Services
- **Alan Nirenberg** of PlainsCapital Bank and FRIEND OF CREW 2008
- **Stephanie Schaeffer** of St Croix Capital Corp
- **Michelle Stafford** of Susman Tidale Gayle Architects (Affiliate Member)
- **Jo Ann Turner** of Haynes Whatey Associates (Affiliate Member)
- **Jessica Wright** of LandAmerica Commercial Services

Get to Know Our Members! Angela Benschneider



Angelique "Angel" Benschneider joined CREW Austin as a transfer from CREW Dallas in May 2007. Angel recently relocated to the Austin area from Dallas to serve as Development Principal and President of Bourn Asset Management, LLC.

Angel has institutional experience working with NY Life Insurance Company, extensive redevelopment experience in regional malls, and has bought and sold over \$300 million of commercial property during her career.

Previous work experience was as Executive Officer and VP with PS Business Parks overseeing property operations for the Midwest Division, as Senior Asset Manager for Amerishop Real Estate Services responsible for its East Coast retail portfolio, and as General Manager for GIC Real Estate Inc responsible for management and leasing of its Thanksgiving Tower high-rise office building.

Angel has an undergraduate degree from The University of North Texas and her MBA from The University of Texas. She is married to Scott, a high school computer science teacher, has one child, and two dogs.

Associations: Certified Property Manager, Real Property Administrator, licensed real estate Broker in Texas and Arizona, CCIM; North Texas Commercial Association of Realtors, BOMA, IREM, and Real Estate Council.

2008 Committee(s): **CREW Careers Co-Chair**

Contact Info:

Bourn Partners, LLC

1501 S. Mopac Expressway, Suite 170

Austin, Texas 78746

512.328.8818

Email: abenschneider@bourpartners.com

Upcoming Events

February 17th

[Ann Taylor Fashion](#) Show at the Arboretum (RSVP by 2/15)

February 27th

CREW Dine Around (Lunch) for members only

Contact the host [Michelle Martin](#) of MMartin Associates for more info (limited seating).

April 26th

[CREW Careers](#) (brought to you by local partner Brown McCarroll LLP and Key Bank as global partner)

March 6th, 2008

[CCIM Symposium](#)

Austin "Hot Topics" in Commercial Real Estate featuring Senator Kirk Watson and Mark Dotzour

May 2nd & 3rd

[Texas Lures & Leaders](#) in Rock Port Texas Hosted by CREW Austin

June 4th

[Basics of Texas Water Rights for Agents](#) Presented by ABOR

October 22nd

Back by popular demand!

[Ted C. Jones](#), PhD, Senior Vice President- Chief Economist of Stewart Title Guaranty Company.

Office Space Needed

REQUEST TO MEMBERSHIP:

We're a non-profit organization looking to open a small branch office in Austin. Specifically, an office with two rooms, a large area for a conference table and a small private office. We have been creative with space before and are open to new ideas here as well. Ideally, the office would be between 700 - 1000 sq ft, with a \$1000-1500/month rent, and a 1 year lease. We're looking for space downtown or within the surrounding vicinity in a safe area easily accessible to public transportation.

Parking is not a huge priority but definitely a bonus. The layout (2 rooms) and location are the most important factors.

My colleague and I will be in Austin until Tuesday morning to look at spaces and make this happen. If you know of

any availability, I would really like to hear your suggestions and set-up viewings for tomorrow, Friday or if need be Monday. When we leave in 5 days time we hope to have a deal in hand.

Thank you,
[Lindsay](#)
Green Peace

White House Internship

The application deadline for the Summer 2008 White House Internship is February 26, 2008. If you know students and/or organizations that may be interested in this information please share this with them.

They are looking for a well-qualified, diverse group of applicants who would like to intern here for the President.

White House Internship is an opportunity for current students and recent graduates to experience everyday life at the White House while working with high-level officials on a variety of tasks and projects.

Strong applicants should exhibit:

- * Sound academic credentials
- * A demonstrated interest in public service
- * Solid written and verbal communication skills
- * A history of community involvement
- * Strong character and leadership skills

Beyond experiencing the day-to-day operations of the White House, interns participate in a speaker series, tours, community service projects, and various White House events.

[For more information please visit our website at](#)

***CREW AUSTIN IS A PROUD MEMBER OF THE
GREATER AUSTIN CHAMBER OF COMMERCE.***

email: crewaustin@austin.rr.com
phone: 512-828-7455
web: <http://www.crewaustin.com/web112/default.asp>

[Forward email](#)

✉ **SafeUnsubscribe®**

This email was sent to amy@aafame.org, by crewaustin@austin.rr.com
[Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).

Email Marketing by

