



CREW Connection

E-letter
August 2007

Dear Amy,

This is a communication of the Commercial Real Estate Women (CREW Austin). In this issue you will learn about CREW Austin activities. Our members are encouraged to submit information to our [administrator](#) for the next publication.

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Profiles in Power



CREW Austin was proud to be a supporting sponsor of the Austin Business Journals 13th Annual "Profiles in Power Awards & Leadership Seminar" held on August 2nd, 2007.

Two of our very own members were nominated as finalists as follows:

Nicki Tyler of **Stewart Title** (2007 CREW President)

Jane Snoddy Smith of **Fulbright & Jaworski** (2005 CREW President)

As a supporting sponsor we were allowed to have a booth to gain exposure for our organization and we were able to

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stewart



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[Loomis Austin](#)

[Munsch, Hardt, Kopf, Harr,](#)

gain new contacts. Special thanks to our volunteers pictured above for working the booth:

Anita Landwehr of **Networking International**(left)
Amy Ables our **CREW Administrator** (center)
Michelle Martin of **Mmartin Associates** (right)

MCE Courses

CREW Austin Member, **Charlie Dismore**, is offering three different MCE courses that include legal and ethics requirements.

Each of the following classes will cover the **mandatory 6 hours of the Legal Update & Ethics** in addition to the following other topics for a **total of 9 MCE credits**.

- **August 22nd** - 3 Hours: Leader Leverage: Strategies for Leading and Developing Your Real Estate Team
- **September 13th** - 3 Hours: What Every Property Professional Needs to Know About Leasing, Marketing and Tenant
- **October 16th** - 3 Hours: Disaster Planning: When (Not If) the Worst Happens

[Click here for flyer & registration information](#)

New Members

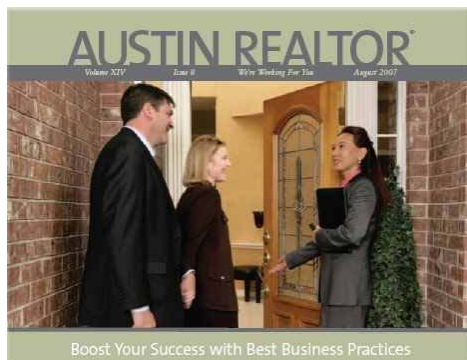
Please welcome the following new members as approved by the board of directors on 7-19-07:

Lisa Allen of **Planning Works**
Kerry Hall of **Texas Capital Bank**
Deborah Auiler Jones of **SpawMaxwell Company**
Janet McQuaid of **Fulbright & Jaworski LLP**
Jennifer Sherrill of **Fulbright & Jaworski LLP**
Nicole Schoening-Von Thies of **Vesta Strategies**

Current membership count at 97 individuals.

[Visit our website to view the membership directory](#)

Members on the Move



Pictured Above: **Susie Kang, CCIM** (CREW Member & Historian) of **Joia Realty** is on the cover of 'Austin Realtor' August monthly newsletter published by the Austin Board of Realtors. She will also be in 'The Residential Specialist'

[PC](#)

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[Daniel B. Stephens Associates, Inc.](#)

Join our mailing list!

in Nov/Dec CRS bi-monthly magazine regarding 'negotiating skills' and other topic.

We are pleased to announce that CREW Member **Trish McQueen** is now with **The Stone Group Corporate Real Estate**.

Upcoming Industry Events

In an effort to keep you informed we have included information about the following industry events that you may find of interest:



[Take on Traffic Presentation by Gary Farmer](#) on August 14th

[2007 CREW Network Convention & Marketplace](#) in Denver Colorado, October 3rd - 6th (CREW Austin is a supporting sponsor)

[Texas Conference for Women](#) - October 4th (CREW Austin is a supporting sponsor)

International Council of Shopping Centers [Texas Conference & Deal Making](#) in San Antonio, October 10th-12th

[CCIM & IREM Success Series 2007](#) in San Antonio, October 19th & 20th

Looking for an Agent or Sponsor

[Joy Williamson](#) of [Sun Dragon Martial Arts and Self Defense](#) is looking for a commercial real estate agent to locate new space. They are a small non-profit organization which teaches violence prevention and martial arts. They specialize in classes for women and girls, so naturally they would like to work with a woman on this.

They are currently at Congress and Riverside, but have been priced out of our neighborhood and need to find a new space, preferably soon, but are flexible on the date. They are looking for 1200 -1800 SF of mostly open space. They need something affordable and fairly close to their current location for all the parents who drive their kids to classes now. They need some visibility, so that people can see their store front. They would like to pay \$1/SF and ideally they would like to find a partial sponsor for their space. Any donation of a building/lease, etc. is tax deductible.

Please contact [Joy Williamson](#) if you can help her.

Are you in Need of Office Furniture?

[Anita Landwehr](#) of Networking International and CREW Austin Member represents [Office Furniture Now](#) and can help with New Used or Refurbished furniture.

Foundation Communities Opportunities



Vicki McDonald ([Foundation Communities](#) and CREW Austin Board Member) invites you become involved with Foundation Communities.

Opportunities include the ability to create deals as they are an active purchaser of multifamily properties and would consider a land site for new construction. Second interest would be as a philanthropic outlet for our CREW members. Another interest would be volunteer opportunities at their tax centers or through their adult and childhood education programs. Lastly would be the chance to actually refer someone who needed housing or the services of the community tax center.

Please join them for one of two upcoming Open House Luncheons for an intimate tour and lively discussion with executive director Walter Moreau, board members, and residents. Learn about the challenges facing families and individuals with low incomes and solutions that work.

OPEN HOUSE DATES: August 29th 11:30 - 12:30 (NORTH)
September 25th 11:30 - 12:30 (SOUTH)

[Click here for dates & locations of open house](#)

Commercial Loan Career Opportunity

Trinity Real Estate Finance is seeking a commercial loan closer for its Austin office. Candidates must have a strong interpersonal, organizational, and written communication skills as well as an eye for detail. Prior experience with commercial mortgages and/or commercial real estate is favored, but not required. All candidates must be highly motivated to learn and take on significant responsibility in a small office environment. Trinity Real Estate Finance, Inc. is a privately held, locally owned, Texas-based mortgage banking firm.

Interested parties should email both a resume and a cover letter to admintref@trinityref.com

Get to Know Our Members! Sue Runnells



Our own **Sue Runnells (Flick Report and CREW Founding Member)** competed at the World Figure Skating Championships in Chicago this month. She did well in the competition receiving three gold medals and one silver, and her Synchro team took gold. Olympics here she comes!

Get to Know Our Members! Bob Roberts



Bob Roberts joined CREW Austin in April 2007. As the **Senior Vice President for Gracy Title Company**, Bob serves as the Commercial Division Manager for the Downtown office and is responsible for commercial division marketing, personnel and department profitability. His primary duties include business development, promoting Gracy Title in Central Texas, client customer service and retention, and company personnel and business

management. Bob has 27 years of experience in real estate including investment banking. Prior to joining Gracy Title, Bob worked as Division Vice President for TruGreen LandCare running their commercial real estate company, and served as President for ONTRA's investment company. Bob earned his real estate degree from the University of Texas.

Associations: Real Estate Council of Austin (Board member); Licensed real estate broker; Commercial Leasing Broker's Association, CCIM (Certified Commercial Investment Members).

2007 CREW Austin Committee: Membership Recruitment

***CREW AUSTIN IS A PROUD MEMBER OF THE
GREATER AUSTIN CHAMBER OF COMMERCE.***

email: crewaustin@austin.rr.com
phone: 512-554-1763
web: <http://www.crewaustin.com/web112/default.asp>

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